

NOVEMBER 2022

Council Update

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WESTLAND HOLDINGS BOARD

Westland Holdings Board



Joanne Conroy

Chair
BBS(VPM) CStJ JP MinstD
MPINZ



Chris Rea

Director
MinstD



Chris Gourley

Director
BCM(Finance/Marketing) MinstD

**Grow and protect our communities,
our economy and our unique natural
environment**





Business Updates





Updates

- Wildfoods is on track for a fantastic show case of Westland, with ticket sales well ahead of the last few years and a goal of exceeding 10,000 attendees.
- Our first pensioner housing project is underway and with the completion of the transfer of council associated properties in this space, we are in a position to really start making a difference in this area.
- Heliport is showing green shots with more international visitors, we are working closely with operators to help them gear up.
- The airport terminal is looking great and we have been using this space for various meetings and other paid events. Our next focus is on bringing to life our airport masterplan.

STATEMENT OF

SERVICE PERFORMANCE

FOR THE YEAR ENDED 30 JUNE 2022



	ACTUAL 2022 \$000	BUDGET 2022 \$000
Gross Revenue	3,282	2,882
Operating Expenditure	1,152	1,524
Repairs and Maintenance	171	186
Employee Costs	895	879
Finance Costs	69	53
Depreciation	221	216
Net surplus before taxation	774	24
Taxation expense	(14)	7
Net surplus/(loss) after taxation	788	17
Shareholder Funds	5,020	4,280
Retained earnings	788	17
Closing shareholder funds	5,808	4,297
PRETAX RETURN ON SHAREHOLDER FUNDS	14.3%	1.1%
PERCENTAGE OF SHAREHOLDERS FUNDS TO TOTAL ASSETS	78.8%	60.00%



Comments:

- Back to back strong results
- Long term planning around income diversification and cost management is paying off, with some growth now starting to come from aviation
- Stable and strong leadership from the CE has supported the outcome here



Updates

- Profit at 2/3rds of Budget due to cost of sales increase in the first quarter, but up on last year's result
- 1st quarter generally the least profitable
- Outlook is improving with a couple low margin jobs in Christchurch finishing
- Staffing probably the biggest issue
- Starting the new Utilities Contract from 1 November. The previous contract was not profitable

WESTROADS LIMITED

**STATEMENT OF SERVICE PERFORMANCE
FOR THE YEAR ENDED 30 JUNE 22**

	ACTUAL	BUDGET
	2022	2022
	\$000	\$000
GROSS REVENUE	28,572	33,603
less Cost of Sales	19,567	25,327
GROSS PROFIT	9,005	8,276
plus Other Income	888	75
less Administrative Expenses	8,352	6,608
less Finance Costs	309	334
NET PROFIT (LOSS) BEFORE TAXATION	1,232	1,409
Taxation Expense	261	305
Subvention Payments	200	320
NET SURPLUS (LOSS) AFTER TAXATION	771	784
Other Comprehensive Income	0	0
TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR	771	784
Equity At 1 July	10,568	10,875
Dividends	100	180
Earnings Retained	771	604
EQUITY AT 30 JUNE	11,238	11,480
Return On Average Shareholders Funds Before Tax and Revaluations	11.30%	10.00%
Percentage Of Shareholders Funds to Total Assets	58%	45-100%
Distributions As a Percentage of After Tax Profits	38.9%	40-70%
Compliance With Statutory & Regulatory Obligations	Achieved	No Breaches



Comments:

- Revenue down slightly due to the ongoing effects of covid
- Admin expenses up due to redundancies (covid)
- 2.1m Term loan and 473k of OD paid.



Westland
HOLDINGS

Updates

- Finalising borrowing from the LGFA to reduce overall lending costs for DW and Westroads
- Work begun on preparing SOI for feedback early next year
- 360 loop survey from wider stakeholders completed and with some really positive results. Outputs used to help evolve our focus further
- A real focus on supporting our CCO's as we move into a much tougher economic climate. Starting with reviews of their risk registers and financial gearing.



WESTLAND HOLDINGS LIMITED
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 JUNE 2022



	Note	Group 2022 \$000	Group 2021 \$000
Revenue	1	29,471	30,231
Cost of Sales	3	(19,567)	(22,746)
Gross Profit		9,904	7,485
Other Income	2	3,260	2,749
Administrative Expenses	3	(10,854)	(9,503)
Results from operations		2,310	731
Interest Received		4	2
Interest Paid	4	(379)	(405)
Net finance costs		(375)	(403)
Profit before Income Tax		1,935	328
Subvention Payment		(100)	-
Income tax expense	5	(285)	(99)
Profit for the period		1,550	229
Attributable to:			
Equity Holders of the parent		1,550	229
		1,550	229
Other Comprehensive Income			
Gain on Land & Building Revaluation		-	-
Deferred Taxation on Revaluation	5	-	-
Total Other Comprehensive Income		-	-
Total Comprehensive Income for the Year		1,550	229
Attributable to:			
Equity holders of the parent		1,550	229
		1,550	229



Comments:

- Good year end result coming out of COVID
- Revenue only slightly down on last year but added with COS being down gave us a good Gross Profit.



Questions and Thanks

